

July 7, 2022

Preliminary Monthly Report for June 2022

Money Partners Group released the following data for consolidated performance in June 2022 today. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FYE March 2022											
	2021									2022		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	445	403	430	395	387	470	430	429	589	394	396	550
Foreign exchange trading volume (Currency in millions)	72,253	82,478	73,411	92,739	76,532	78,411	90,593	95,217	66,099	73,976	82,802	134,241
Customer accounts (Accounts)	342,801	343,397	343,817	344,134	344,314	344,522	344,755	345,482	346,625	347,287	347,437	347,991
Foreign exchange margin deposits (Million yen)	58,635	56,276	56,581	56,671	56,468	56,284	55,503	54,426	53,911	54,402	53,808	55,068
General customers	57,068	54,786	54,965	55,027	55,065	54,825	54,090	52,988	52,409	52,848	52,151	53,306
Financial companies (B-to-B)	1,567	1,489	1,616	1,644	1,403	1,459	1,412	1,438	1,501	1,554	1,657	1,761
Manepa Card accounts (Accounts)	161,712	161,526	161,301	161,091	160,964	160,800	160,701	160,574	160,390	159,994	159,566	159,097

Period	FYE March 2023											
	2022									2023		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	457	432	500									
Foreign exchange trading volume (Currency in millions)	130,806	139,280	141,401									
Customer accounts (Accounts)	348,893	349,810	350,630									
Foreign exchange margin deposits (Million yen)	56,841	56,680	57,597									
General customers	55,261	55,126	55,939									
Financial companies (B-to-B)	1,579	1,553	1,658									
Manepa Card accounts (Accounts)	158,807	158,600	158,387									

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency, using base currency units. Trading volume has not been converted into yen.
2. The number of customer accounts and foreign exchange margin deposits are end-of-month figures.
3. Money Partners started contract-for-difference (CFD-metals) trading in August 2011. Margin deposits, trading volume (currency units converted to USD) and trading revenues in CFD-metals are included in foreign exchange margin deposits, foreign exchange trading volume, and operating revenues, respectively.
4. Foreign exchange margin deposits are presented separately for transactions from general customers and from financial institutions that are B-to-B customers.
5. From March 2022, crypto asset contract-for-difference (CFD) trading (margin deposits and trading volume (trading value converted to USD) in CFD transactions) are included in foreign exchange margin deposits and foreign exchange trading volume, respectively.

<Overview of June>

In June, the forex market saw even higher volatility than in May due to the situation in Ukraine, interest rate increases in the U.S., and other factors. Trading began in the upper 128-yen range (monthly low) against the U.S. dollar (USD) and U.S. long-term interest rates rose as a result of strong U.S. economic indicators such as the May ISM[®] Report On Business[®] – Manufacturing (PMI[®]) and May employment statistics. The USD strengthened by roughly 1.5 yen per day on average up to the U.S. Federal Open Market Committee (FOMC) meeting on June 15. Immediately after an interest rate hike of 0.75% was announced by the FOMC, dollar-buying caused the USD to strengthen to the mid 135-yen range. However, the USD subsequently weakened rapidly to the mid 133-yen range on a cautionary statement by Federal Reserve Board (FRB) Chairman Jerome Powell about the size of future rate increases. The USD again weakened rapidly, reaching the mid 131-yen range temporarily on June 16, as hedge funds and other speculative investors engaged in yen-buying on the expectation that the monetary easing policy for Japan would be revised at the Bank of Japan (BOJ) Monetary Policy Meeting. Once the BOJ conveyed its decision to continue monetary easing on June 17, the USD strengthened rapidly along with the increase in U.S. long-term interest rates, temporarily rebounding to the 135-yen level and then strengthening to the upper 136-yen range on June 21. The USD subsequently trended toward strength while moving in the lower 134-yen to upper 136-yen range. On June 29, the USD reached a high of 137 yen (monthly high) for the first time in about 24 years, since September 1998, and ended the month in the upper 135-yen range.

The currencies for Europe and Oceania, which are the main currencies traded other than the USD/JPY, fluctuated in a high range against the yen.

Forex market volatility was extremely high and exceeded volatility in May, which was the highest level reached since March 2020 when the COVID-19 pandemic began. The daily average price range for the USD/JPY, was 1.542 yen (compared to 1.197 yen in May) and the daily average price range increased compared to May for nearly all currency pairs.

Amid these conditions, the Money Partners Group is continuing our first-in-the-industry campaign on the Partners FX nano platform offering a 24-hour zero spread (0.0 yen, same bid and ask price) on orders up to our specified volume for the main currency pairs of USD/JPY, EUR/JPY, AUD/JPY, and GBP/JPY, and Mexican peso (MXN)/JPY. We are continuing the narrow spread campaign during Golden Manepa Time (5:00 p.m. to 2:00 a.m., the same below), offering the narrowest spreads in the industry on a total of eight currency pairs: EUR/JPY, AUD/JPY, GBP/JPY, EUR/USD, MXN/JPY, South African rand (ZAR)/JPY, and GBP/USD, in addition to USD/JPY.

We are also continuing our Golden Manepa Time campaign from last month on Partners FX, which features 100% contract execution, offering the narrowest spreads in the industry next to Partners FX nano on 12 currency pairs: EUR/JPY, GBP/JPY, AUD/JPY, GBP/USD, EUR/USD, NZD/JPY, ZAR/JPY, MXN/JPY, CND/JPY, GBP/AUD, EUR/AUD, and AUD/USD.

From July 5, we are expanding our campaign offering the narrowest spreads in the industry during Golden Manepa Time to a total of 17 currency pairs on both the Partners FX nano and Partners FX platforms. During Golden Manepa Time, we are offering a spread of 0.2 pips on Gold/USD and on Silver/USD, the narrowest spread in the industry in CFD-Metals trading.

From June 18 onward, we added a function that enables customers to change the cut-loss percentage on Partners FX themselves. The cut-loss percentage for individual accounts has been fixed at 40% on Partners FX up to now. The addition of this function makes it possible to change the percentage in 20% increments from 40% to 100%. Partners FX has an additional margin system, so if the cut-loss percentage is set at or below 80%, an additional margin amount will be required if the maintenance margin requirement is below 100% at the close of the business day.

We are continuing to offer our cash back campaign on Partners FX for the currency pairs of USD/JPY, Turkish lira (TRY)/JPY, MXN/JPY, and ZAR/JPY. These campaigns offer up to a maximum of 25% cash back according to the number of transaction days during the period (from 6:10 a.m. on July 1 to 5:50 a.m. on July 30) in addition to the cash back offered to customers according to trading volume during the period. We have also begun offering an additional 3% cash back to customers who have executed foreign exchange transactions with Money Partners on at least one day during the campaign period during our designated time frame (from 6:10 a.m. on June 1 to 5:55 a.m. on July 1), regardless of the currency pair. We are offering an additional cash-back campaign according to the number of transaction days, similar to our Partners FX campaign, in CFD-Metals trading for Gold/USD and Silver/USD.

The above campaigns resulted in a 2% increase in foreign exchange trading volume from May to 141.4 billion currency units. Operating revenues were 500 million yen, a 16% increase from May. This growth came from growth in system-related sales, in addition to an increase in profitability due to the growth in trading volume and other factors. Foreign exchange margin deposits increased for both general customers and financial companies, increasing by 917 million yen to 57,597 million yen overall.

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